
Contract Data Sheet

New Contract Effective - April 1, 2013

The VGM Group, Inc.

AS10219

Executive Resources

Durable Medical Equipment/Services

April 1, 2013 - March 31, 2016

Supplier Information

1111 W. San Marnan Dr.

Waterloo, IA 50701

Business Toll Free: (800)642-6065

Website: www.vgm.com

Contract Highlights

VGM offers discounted membership rates, and subsequent discounts on services, as well as access to the largest group purchasing contract portfolio in the home care and home medical equipment industry.

VGM's focus is on its services, with emphasis on hospital-based Durable Medical Equipment (DME) suppliers. Reducing readmission rates, improving patient outcomes, and transitioning traveling patients are all focus areas of VGM that deliver value to hospitals and other referral sources of DME suppliers.

VGM also offers industry leading education and training programs covering all aspects of home care, comprehensive marketing and outreach programs, and the industry's largest specialty networks for provider collaboration – including respiratory, complex rehab technology, orthotics and prosthetics, and home accessibility.

VGM also offers the leading voice in home medical equipment on Capitol Hill, and on the State level. This comprehensive organization leads in virtually every facet of home care operations.

Products

Group purchasing on all HME/DME/Retail, education programs, consulting, web design and hosting, marketing materials, managed care contracting, software solutions, other HME/DME/retail services.

Contract Access

Eligible Facilities

Hospital, Integrated Delivery Network

Geographic Service Area

Available Nationwide

Forms Required

A Membership application must be completed through VGM in order to be reflected on VGM's list of members for access to contracts that were negotiated by VGM and made available via this agreement between Amerinet and VGM. Complete the attached form and forward to the contact noted on the form.

Access Criteria

Membership in VGM (process starts by completing the attached form).

Maximize Savings

Identify yourself as an Amerinet member to capitalize on the VGM/Amerinet membership program.

Payment Terms

Non-contract monthly membership fees.

Place An Order

Varies by product and service.

Delivery

Each VGM agreement you select to utilize will provide direction on how delivery will be handled for such agreement.

Price Or Discount

Varies by product and service.

Price Protection

Each VGM agreement you select to utilize will outline the price protection terms for such agreement.

Freight

Each VGM agreement you select to utilize will outline the freight terms for such agreement.

Minimum Order

Each VGM agreement will indicate a minimum order amount, if applicable.

Supplier Diversity

Not Applicable

Failure to Supply/Perform

Not applicable.

Supplier Latex Information

Contract Not Applicable

Medicare/Medicaid Disclosure Statement

In accordance with the Medicare and Medicaid Patient and Program Protection Act of 1987 (P.L. 100-93), this is to notify you that payments, not to exceed three percent of all reported purchases made under the terms of this agreement, may be paid by the contract vendor or its authorized distributor(s) to Amerinet, Inc. to provide funding for continued program development and administration. Amerinet, through the organization with which you are affiliated, will disclose in writing to your facility, at least annually, the amount received from the above and/or its authorized distributor with respect to purchases made by or on behalf of your facility.

Confidential Information

All information herein listed is proprietary to Amerinet, Inc. Its use is strictly limited to the appropriate business purposes of the Amerinet Member facility to whom it has been provided, and may not be conveyed or provided in any way to any other party.

For more information, please contact us toll free at:

Amerinet Customer Service
(877) 711-5600
Or your Amerinet Sales Representative

**AMERINET CUSTOMER LEAD SHEET FOR ACCESS TO VGM
PROCESS**



TO: The VGM Company, LLC
(Company Name)

RE: AS10219 AS10219
(Contract Number) (Supplier Internal Contract Number)

FOR: Durable Medical Equipment Services
(Product Category)

Please be advised that this Member chooses to use your Services covered under the Amerinet contract referenced above. Please take steps necessary to ensure this Member receives correct Amerinet contract pricing and all other value-added services and benefits provided pursuant to such contract. Properly credit and report to Amerinet all purchases made by this Member as per the terms of the Agreement.

Member Name*: _____ **Member #*:** _____

Name of Health System Affiliation (if applicable): _____

Please indicate any Doing Business As Names: _____

Address*: _____ **GLN #:** _____

City, State, Zip*: _____ **Telephone*:** _____

Authorized By (Print Name)*: _____

E-Mail Address*: _____

Signature*: _____

Title*: _____

Date*: _____ **DEA # (if using Pharmacy*):** _____

Member Facility Type*: _____ **Annual Dollar Volume*:** _____

***Indicates required field**

Amerinet
Contract Access Team
10 Charles Street
Providence, RI 02904
(800) 333-3308 FAX
Email: ContractAccessTeam@amerinet-gpo.com

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****VENDOR RESPONSE REQUESTED****

Indicate approval/effective date for above Member: _____

Email/fax back to: **Amerinet**
(800) 333-3308 FAX
Email: ContractAccessTeam@amerinet-gpo.com

Put Effective date here